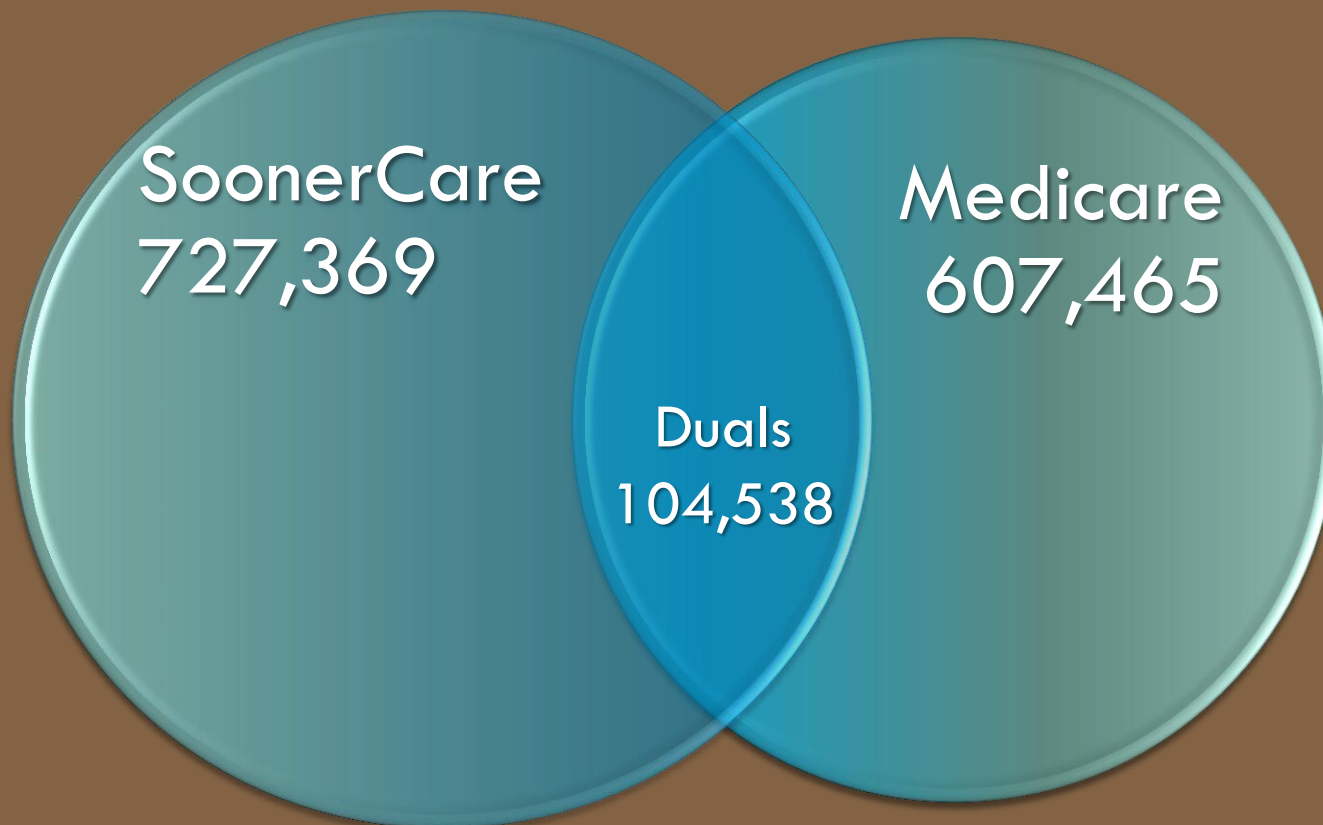


**COORDINATING CARE FOR MEMBERS
DUALY ELIGIBLE FOR MEDICARE AND
SOONERCARE:
EXPLORING A NEW FRONTIER**

Garth Splinter, MD

Oklahoma Dual Population

2



Dual Eligibles Among the SoonerCare Population

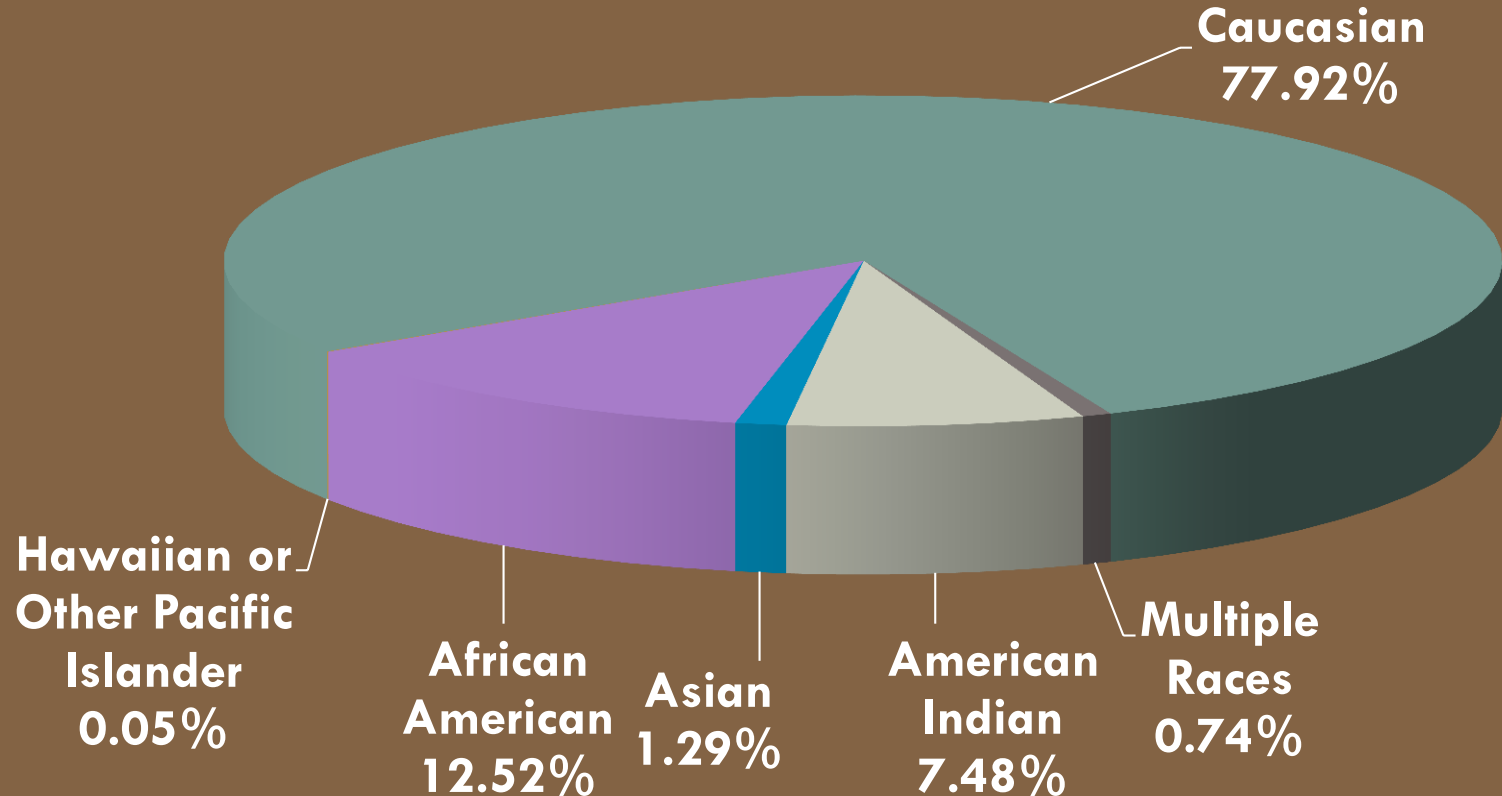
3



- SoonerCare Enrollees
- Dual Eligible Enrollees

Dual Eligibles by Race

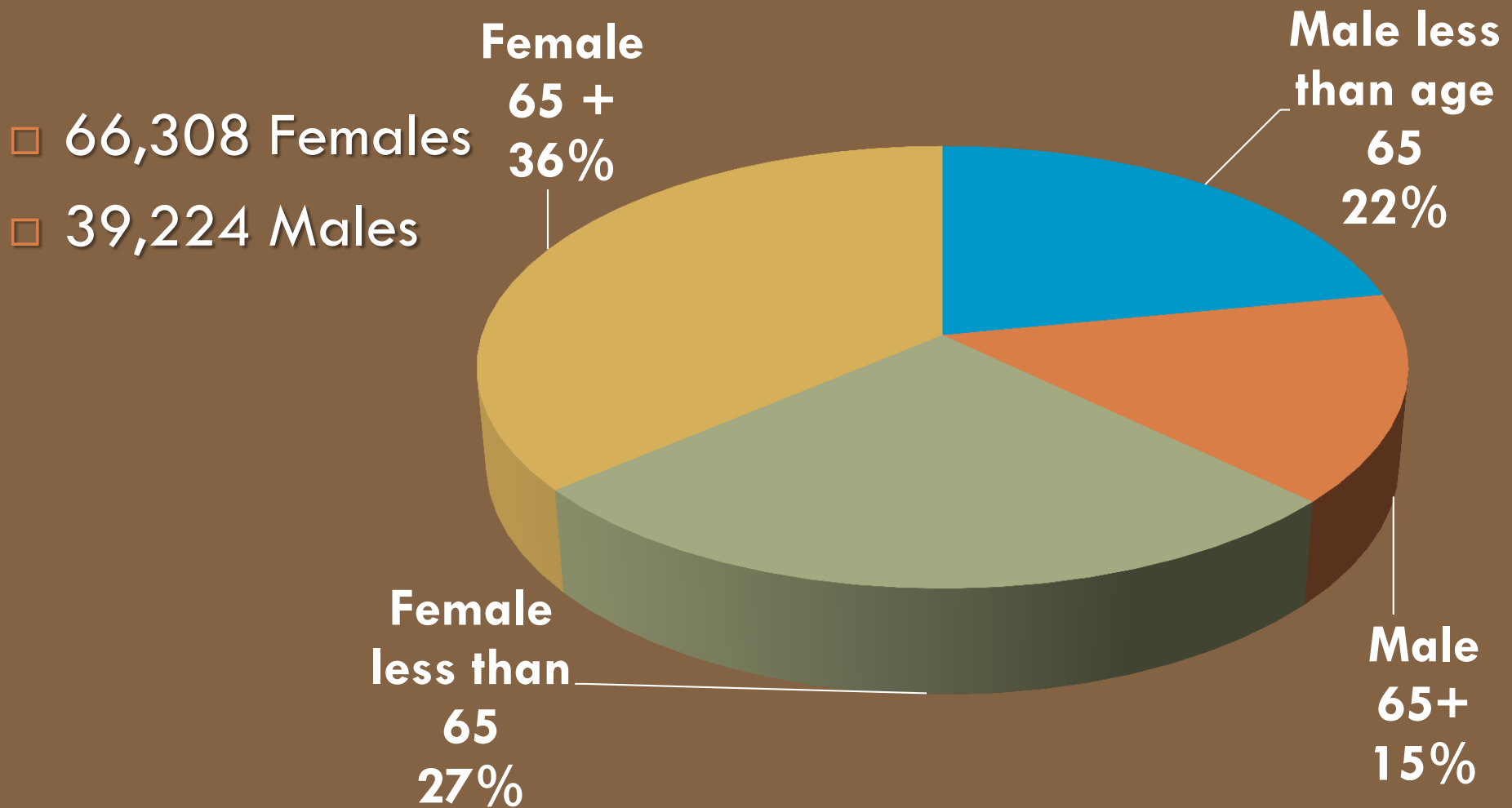
4



- SoonerCare data as of June 2011
- Hispanic is an ethnicity not a race. Hispanics can be of any race and are accounted for in a race category above.
- 3% of the total above are Hispanic

Dual Eligible Population by Gender

5

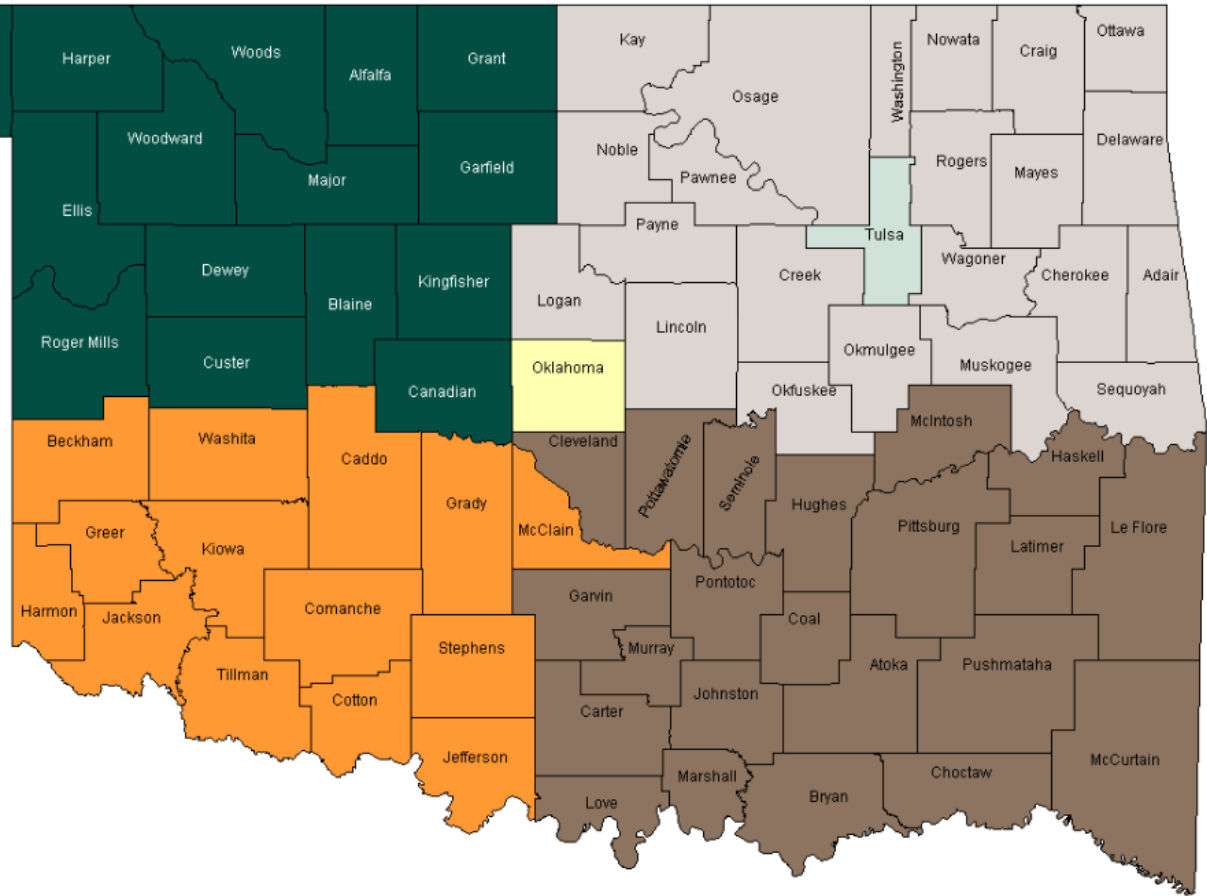


* SoonerCare data as of June 2011

Dual Eligibles by Region

6

- Northwest
- Northeast
- Southeast
- Southwest
- Oklahoma County
- Tulsa County



Characteristics of the Dual Population

7

- Higher rate of poor health than those beneficiaries on just Medicare and SoonerCare
 - Weak, Frail
 - Multiple Chronic Conditions
 - Lower Functioning
 - Mental and Behavioral Health Impairments
 - Higher Rate of Being Low-Income

Medicare Covered Services

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- Inpatient Hospital Stay
- Multiple Stays in Inpatient Hospital
- Visits to the ER
- Home Health Services
- Outpatient Services
- Part D Prescriptions
- Skilled Nursing Facility (SNF)

SoonerCare Covered Services - 1

9

- Most Frequently Utilized Services for Duals by Dollar Amount
 - Personal Care Services
 - Habilitation, Residential, waiver
 - Residential Care, waiver
 - Case Management
 - Other Specified Case Management
 - Behavioral Health Counseling

SoonerCare Covered Services - 2

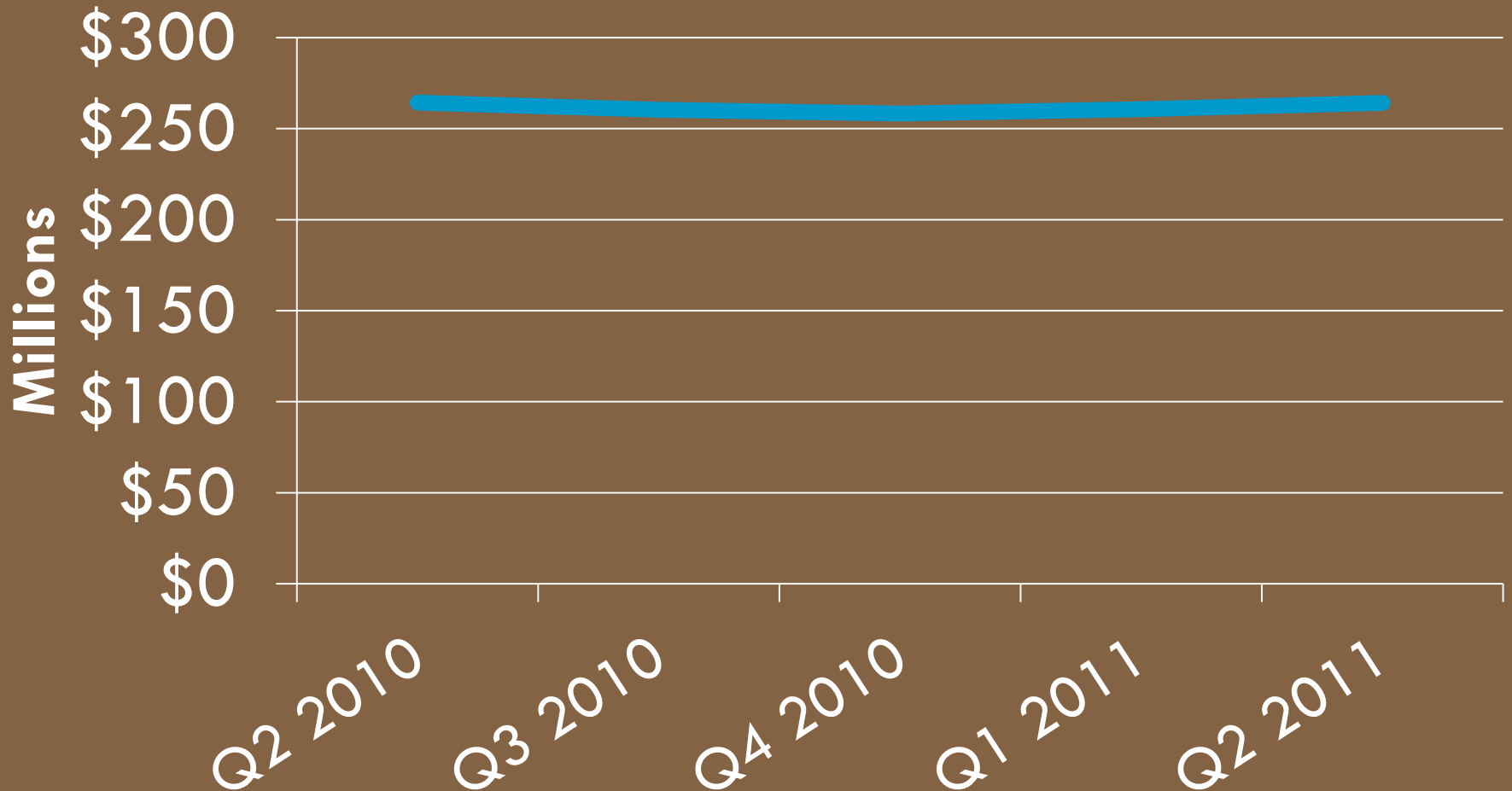
10

- Other Services
 - ▣ Routine Outpatient Dental Care
 - ▣ Skilled Long-Term Services and Supports
 - ▣ Non-Emergency Medical Transportation

Dual Eligible Reimbursement by Quarter

11

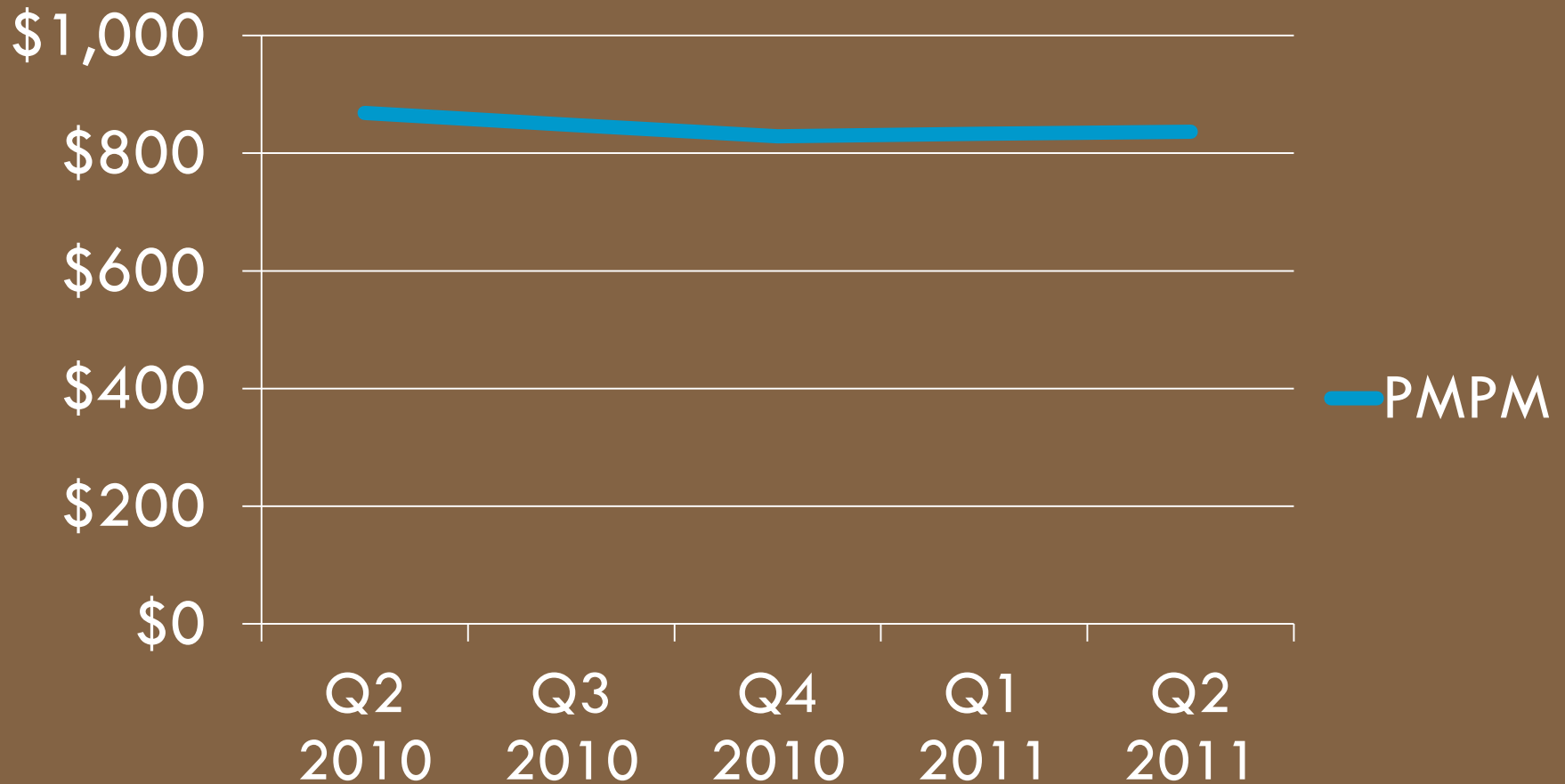
(2nd Q 2010 – 2nd Q 2011)



Per Member Per Month Cost by Quarter

12

(2nd Q 2010 - 2nd Q 2011)



Federal Initiatives Focused on this Population

13

- ▣ ADvantage
- ▣ Money Follows the Person
- ▣ PACE
- ▣ Other Home and Community Based Waivers

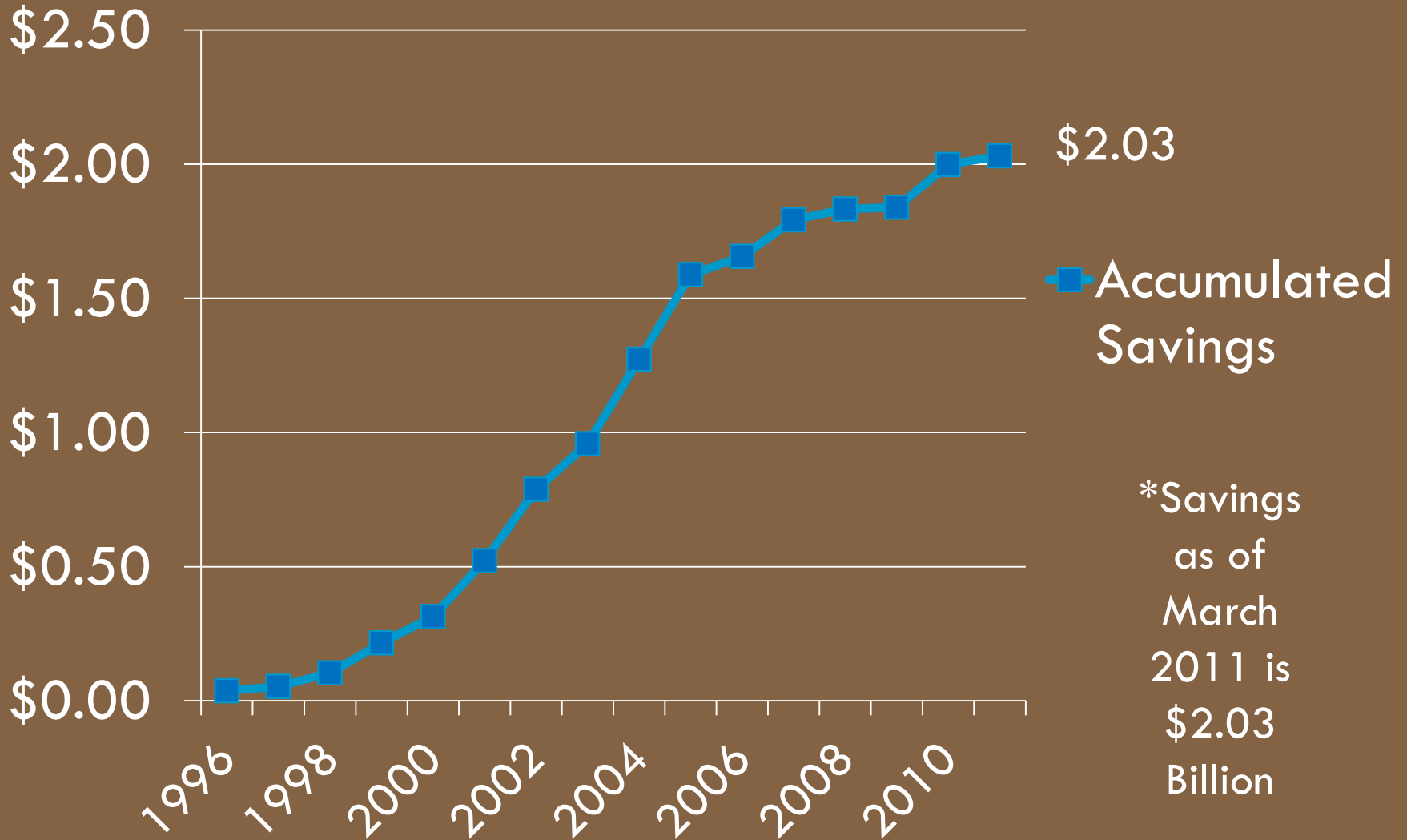
Reasonable Conclusions

14

- Services for the Duals are expensive and require extensive care.
- Care being rendered between two programs results in fragmented and uncoordinated care.
- Care coordination would be a valuable added service.
 - Improved quality of care
 - Positive budget impact

OHCA's Track Record in Managed Care

15



OHCA Care Management

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- Why OHCA should be the solution:
 - The agency already applies care coordination to its SoonerCare members.
 - Adding Care Management to the Duals doesn't overwhelm the SoonerCare program.
 - Spreading our fixed cost over a larger population should result in lower PMPM costs.
(economies of scale)

Modified Proposal

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- OHCA “sells” proven and effective managed care services for the Dual population to CMS.
- Possible payment methodologies are:
 - A grant
 - PMPM payment
 - PMPM payment + a percent of savings

The Solution

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SoonerCare Silver



Medical ID Card
www.okhca.org

This card does not guarantee coverage. Co-pay may apply.

Member:

Member ID:

RxBin

RxPCN

Issued:



1-800-MEDICARE (1-800-633-4227)

NAME OF BENEFICIARY

JANE DOE

MEDICARE CLAIM NUMBER

000-00-0000-A

SEX

FEMALE

IS ENTITLED TO

**HOSPITAL (PART A)
MEDICAL (PART B)**

EFFECTIVE DATE

**07-01-1986
07-01-1986**

SIGN
HERE

Thank You

www.okhca.org

Oklahomans Working For Oklahomans

